

# Committed to creating value for our Partners

[dlink.com.au/Rewards](https://dlink.com.au/Rewards)  
[dlink.co.nz/Rewards](https://dlink.co.nz/Rewards)



# Commitment to our Partners

Our Partner Rewards Program offers support, training and financial benefits that will increase your ability to grow your business and its profitability. We believe in investing in our Partners by providing access to a complete range of business benefits, including:

- Technology**

Innovative and competitive products that range from network edge offerings to the core of the enterprise.
- Financial**

Financial benefits for our partners with significant revenue from program margins, hardware and related services.
- Support**

Access our call centres for proactive pre-sale and post-sale technical support, plus online access to technical resources.
- Ease**

Technical solutions that are fully interoperable, so partners are no longer locked into one vendor.
- Collaboration**

Working closely with our partners to discover opportunities, create solutions and boost revenue.

# Partner Exclusives

-  **Upfront Discounts**  
on D-Link for Business Solutions Products
-  **Training & Certification**  
Additional Rewards for Partners with current DCNP Certifications
-  **Gift Cards**  
(eg. \$5,000 D-Link Dollars = \$50 eGift Card)
-  **Demo Purchase Program**
-  **Priority Technical Support**
-  **Exclusive Offers & Promos**

“ All partners can benefit from our local, best-in-class priority technical support. ”

# Empowering our Partners

The D-Link Certification Program consists of Full-Day Practical Workshops, Half-Day Technology Workshops, and self-paced Online Courses. These courses focus on important feature sets across IP Surveillance, Security, Switching and Wireless technology categories, as well as allow students to qualify as a Nuclias Cloud Administrator or Nuclias Connect Expert. Individuals in your organisation can become D-Link Certified and as a bonus, your company will also benefit from extra D-Link Dollars for each category an employee is Certified or becomes qualified in.

**Exclusive Offer for Training**

Yours for Free with Coupon Code: **DLINKCERT2022**  
Save \$150.

For more details visit:  
[training.dlink.com.au](http://training.dlink.com.au)  
[training.dlink.co.nz](http://training.dlink.co.nz)



# Program Benefits

D-Link Dollars earned per Dollar Spent via Distribution^	1 x D-Link Dollar
Redeem D-Link Dollars for eGift Cards	Flexi eGift Card from (AU) <a href="http://giftpay.com.au">giftpay.com.au</a>   (NZ) <a href="http://giftpay.co.nz">giftpay.co.nz</a>
DCNP Specialisation Training Cost	FREE (valued at \$150 per Workshop)
Bonuses on passing DCNP Specialisation#	Up to 30% OFF Partner Buy Price# from the Demo Kit, for the Partner's Business.
Additional D-Link Dollars earned on each DCNP Specialisation*	1 x D-Link Dollar
Bonus Incentive for student completing DCNE Certification**	\$100 eGift Card
Dedicated D-Link Channel Account Management	✓
Dedicated D-Link Business Post-Sales Support Line	✓
Advanced Replacements on Business Products	✓
Limited Lifetime Warranties on Business Products	✓
Access to D-Link Pre-Sales Engineers	✓
Access to D-Link Loan / Demo Equipment	✓
Access to NFR (Not for Resale) Pricing	✓
Access to Government Education Pricing##	✓
Great margin on D-Link Business Solutions Range	✓

^ For D-Link Dollars to be added in any quarter, there's a minimum spend of \$2,500 per quarter on D-Link Business Solutions.

\* Bonuses on every Business Solution Category that you are DCNP Specialised in (e.g. DCNP Wireless) and purchased from Authorised D-Link Distribution Partners.

\*\* Where Student has passed all seven Specialisation Courses within 24 months.

# Terms and Conditions: For the Partner Rewards Demo Kit voucher, full details will be emailed upon successful completion of the online Certification.

## Eligible Partners proof of sale to Education / Government end-user required to be sent to D-Link Distributor.



## The D-Link Difference

D-Link is dedicated to setting new standards with our industry-leading business-class networking, wireless, surveillance and security solutions. In fact, we're so confident in the reliability of our products, we offer warranties that truly demonstrate our commitment – giving you full assurance that we stand behind every product, every time.



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## Contacts

### Australia

Partner Priority Support	1300 558 053
General Enquiries	1300 700 100
Partner Rewards Program	<a href="https://dlink.com.au/Rewards">dlink.com.au/Rewards</a>
Training & Certification	<a href="https://training.dlink.com.au">training.dlink.com.au</a>

### New Zealand

Partner Priority Support	0800 354 656
General Enquiries	0800 900 900
Partner Rewards Program	<a href="https://dlink.co.nz/Rewards">dlink.co.nz/Rewards</a>
Training & Certification	<a href="https://training.dlink.co.nz">training.dlink.co.nz</a>

### Regional Channel Managers

QLD/NT	NSW/ACT	VIC/TAS/SA/WA
Bernie Rasenberger	Graeme Reardon	Colin Chamberlain
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### Pre-Sales Engineers

QLD/NT/NSW/ACT	VIC/TAS/SA/WA
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“Everything your customers need to build a complete network of any size”